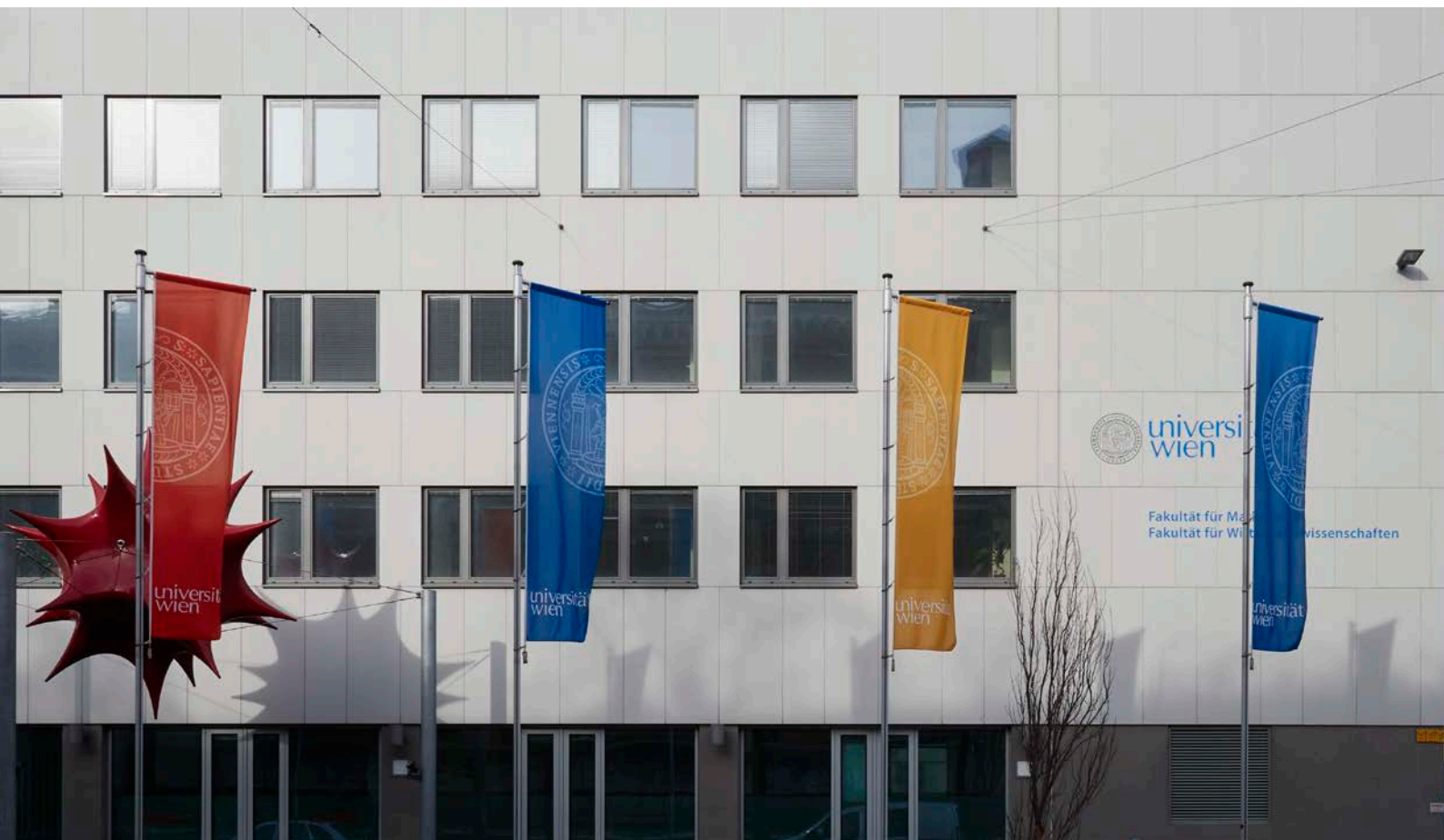




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# VIENNA CENTER FOR EXPERIMENTAL ECONOMICS

## ANNUAL REPORT 2017



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## Vienna Center for Experimental Economics (VCEE)

REPORT for the period 01.01.2017 – 31.12.2017

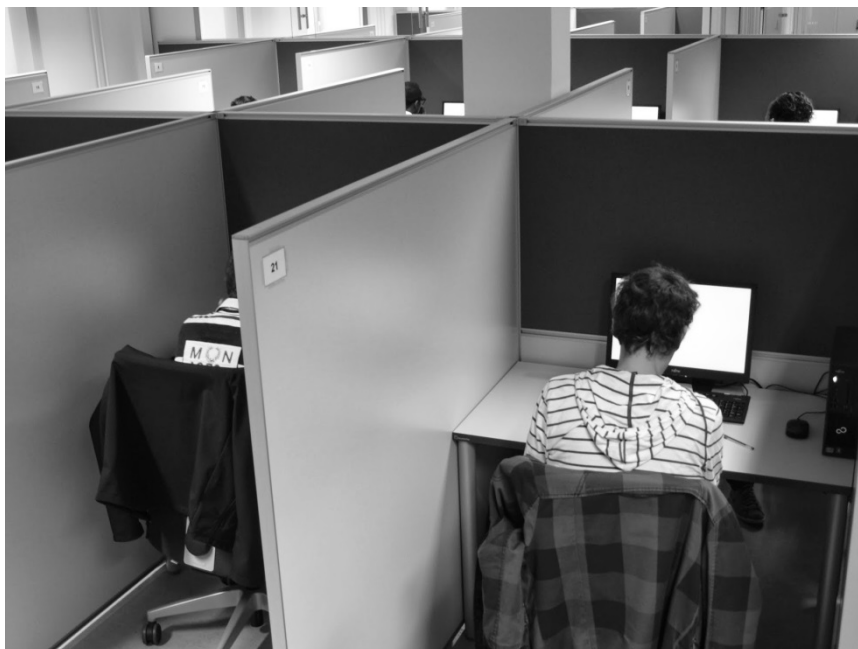
<http://vcee.univie.ac.at>

### Offices

Faculty of Business, Economics  
and Statistics  
Oskar-Morgenstern-Platz 1  
1090 Vienna  
Austria

### Experimental Laboratory

Altes AKH Campus  
Spitalgasse 2  
Hof 1.1  
1090 Vienna  
Austria



*Participants taking part in an experiment at the laboratory facilities on the Campus. The lab had almost 4,500 subject participations in 2017.*

*Cover image: © Universität Wien/ Gebhard Sengmüller*

## FOREWORD



Last year, the Vienna Center for Experimental Economics (VCEE) was evaluated by the rectorate of the University of Vienna. The evaluation was very positive and as a result the VCEE will remain an independent unit in the form of a core facility of the university. Also as a result of the very favorable evaluation, the VCEE was granted new funding for the next five years by the University of Vienna. This will enable us to continue maintaining the infrastructure of our experimental lab and our sizeable subject pool, organizing our monthly international research seminar and visitor program, and many other activities. This is a nice recognition of the achievements of the past and current members of the VCEE and reflects the trust that is put into the VCEE and its members to continue its successful operations and research activities.

After former members Melis Kartal, Owen Powell and James Tremewan left for new positions at the Vienna University of Economics and Business (due to the fact that the University of Vienna routinely offers only temporary contracts at the junior level), I am happy to announce that the VCEE was reinforced by new wonderful colleagues.

Martin Kocher who is the Director of the Institute of Advanced Studies Vienna was appointed as full Professor at the University of Vienna and is now also a member of the VCEE.

Philipp Külpmann who did his PhD at Bielefeld University joined us as a senior scientist. Philipp has both theoretical and experimental research interests. Next to his research work, also the lab management is now in his able hands.

A third new member is Victor Gonzalez Jimenez who obtained his PhD in Economics from Tilburg University. He started his new position as an Assistant Professor and will continue his research at the intersection of behavioral and development economics.

During the most recent hiring season we successfully attracted more new colleagues. Christian Koch who is currently a post-doc at NYU Abu Dhabi will join us in September to start his assistant professorship. And Geoffrey Castillo currently a post-doc at the University of Nuremberg will also join us in September as a senior scientist, working, among other things, together with Philipp to run lab.

After the successful evaluation, the VCEE is alive and kicking with fresh funding and new colleagues who have already joined or will do so quite soon. This is good reason to have a very optimistic outlook into the future concerning the intellectual and research life at the VCEE and its many activities in research, teaching, supervision and administration.

Wieland Müller, Managing Director, VCEE

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# EXECUTIVE SUMMARY

## Purpose of the Center

The Vienna Center of Experimental Economics (VCEE) provides infra-structure for conducting experimental research at the University of Vienna and is a forum for discussion and exchange of ideas.

The primary focus of the VCEE is to investigate the relevance of bounded rationality and social preferences in the economy, society and the state. In addition, the VCEE contributes to research and teaching in other branches of experimental economics and to the development of experimental methods and behavioral economic theory.

Laboratory experiments are an important tool of research in economics. To be able to use this method effectively, we operate a 150 m<sup>2</sup> state-of-the-art experimental laboratory located on the premises of the University Campus. The lab includes 28 workstations and a control room. Operations began in fall 2011. Today, we can draw on a pool of several thousand subjects for recruiting and ran close to 4'500 subjects through the lab in 2017.

VCEE primarily serves the research needs of its own members and provides infrastructure for research in experimental economics at the University of Vienna more generally. However, experienced experimentalists from other institutions and universities are welcome to submit applications for using our laboratory facilities. We try to accommodate all suitable applications. In case of capacity constraints, internal applications (by VCEE members; members of the faculty of Business, Economics and Statistics; researchers at other faculties of U Vienna) are prioritized over external ones (researchers from other institutions in Austria and abroad). Applicants are requested to consult our guidelines for users which can be obtained from the lab manager.

The VCEE is more than just an experimental lab. We aim at engaging in debate and intellectual ex-change in all aspects of experimental economics. Since experiments can be used to investigate almost all issues in economics and the social sciences, we are open to a broad range of issues and research questions as long as the investigations are methodologically sound and ethically unproblematic. We particularly welcome interaction with researchers from management, political science, psychology or sociology.

To promote intellectual exchange and to provide a platform for debate, we organize workshops, run an active seminar series for internal and external presenters and maintain our network of experienced academics as affiliates.

VCEE is also a hub for education in behavioral and experimental economics at U Vienna. We offer a broad range of courses on experimental methods and its applications at the Master level and educate about half a dozen of PhD students.

## Research and Publications

Research at the VCEE resulted in six publications in 2017. Members of the VCEE have presented on-going research at various conferences. Specific research topics studied include:

- Reduction of loss aversion
- Social preferences
- Preference reversals
- Cooperation and trust
- Fairness and intuition



- Price competition for experience goods
- Expressive voting
- Influence of poverty and social status on individual decision-making
- Gambler's fallacy and the hot-hand fallacy
- Information sharing and extortionary corruption
- Money illusion
- Experimental methodology
- Motivation of voters and the quality of democratic choice
- Risk aversion related to cognitive ability
- Consistency and structure of time preferences
- Strategies for the establishment of trust
- Belief formation

## Workshops, visitors and international networking

In order to strengthen its international research network and visibility, the VCEE maintains an active visitor program. In 2017, we have hosted 31 short-term visitors from overseas institutions such as Harvard, Tel Aviv U, Cornell and Minnesota as well as various places in Europe such as Tilburg, Berlin, Bologna and Amsterdam and many more.

In addition to continuing its successful seminar series and its annual Awayday, the VCEE has organized workshops, talks and seminars in 2017 such as the Workshop in Behavioral Public Economics and seminars of the Vienna Behavioral Economics Network.

## Teaching

Our faculty continues to offer a large number of courses on Experimental and Behavioral Economics. Recent courses by Jean-Robert Tyran include a lecture on “Behavioral and Experimental Economics” and seminars on “Rethinking Public Economics” and “Topics in Behavioral and Experimental Economics” for Master students. Axel Sonntag teaches “Applied Behavioral Economics” and Victor Gonzalez-Jimenez “Behavioral Economics and Policy”. Wieland Müller teaches a PhD course in Experimental Economics.

## ORGANIZATION, FACULTY AND STAFF

The VCEE thanks all collaborators for their efforts in ensuring the smooth operations of the laboratory facilities and for creating ideal conditions for effective research.

The VCEE is jointly directed by **Martin Kocher, Wieland Müller and Jean-Robert Tyran**, with the position of managing director alternating between the three.



Martin Kocher is also director of the



IHS, Wieland Müller holds a professorship in Tilburg and Jean-Robert Tyran a professorship in Copenhagen.

The activities of the laboratory are managed by Philipp Külpmann, who heads a team of student assistants employed on a part-time basis. Administrative support is mainly provided

by Gabriele Prochaska (administration) and Sylvie Hansbauer (accounting), while IT support is handled by Andreas Öller.

The core faculty at VCEE consists of highly qualified and talented junior faculty:



**Victor Gonzalez-Jimenez** received his PhD from Tilburg University. He joined us in 2017 and his main research interests

are at the intersection between behavioral economics, development economics and experimental economics.

**Philipp Külpmann** is the manager of the lab. He received his PhD from Bielefeld University and joined us in 2017. His main research interests



are in the fields of experimental economics, game theory and experimental methodology.



**Natalia Shestakova** holds a PhD from CERGE-EI in Prague and joined us in 2011 as an assistant profes-

sor. Her main research interests are in behavioural economics, contract theory and industrial organization.



**Axel Sonntag** received a PhD from the Vienna University of Economics and Business and joined us coming from the

University of East Anglia in 2015. He is mainly interested in behavioral economics, economic policy and consumer decision making.



**Alexander K. Wagner** received a PhD from the Toulouse School of Economics and joined us in 2014. He is

mainly interested in behavioral economics, applied game theory, political economy and strategy and decision making.

**Affiliate faculty** members are experts in experimental economics who frequently contribute to the activities of the VCEE (e.g. as co-authors, presenters or seminar participants). Current affiliates are:

- Ben Greiner (WU Vienna)
- Melis Kartal (WU Vienna)
- Steffen Keck (U Vienna)
- Erich Kirchler (U Vienna)
- Georg Kirchsteiger (U Brussels)
- Bernhard Kittel (U Vienna)
- Boris Maciejovsky (U California)
- Markus Reitzig (U Vienna)
- Rupert Sausgruber (WU Vienna)
- Sigrid Suetens (Tilburg U)
- Erik Wengström (Lund U)

The research activities at the lab were assisted by the following students in 2017:

- Moritz Absenger
- Miruna Cotet
- Lukas Hack
- Violeta Kuzikaite
- Caroline Moreau
- Dominik Schaufler
- Georg Schmidt
- Matthias Stur
- Réka Szendrő
- Lilla Tolnai
- Justina Wohlrab



## Current PhD students

Several PhD students carried out research at the VCEE in 2017. They have all contributed to the effective functioning of the VCEE and to the creation of a vibrant academic atmosphere.

- **Simone Häckl:** public economics, behavioral economics
- **Eryk Kryowski:** discrimination, anonymity, behavioral public economics
- **Alexander Rabas:** labour economics, gender wage gap, personality, defended his PhD thesis in September 2017
- **Ilona Reindl:** social preferences, collective action, redistribution, heterogeneous agents
- **Georg Sator:** decision theory under consideration of social norms, interpersonal closeness.
- **Florian Spitzer:** trust and reputation, credence goods, antisocial preferences
- **Thomas Stephens:** redistribution and taxation, bounded rationality, honesty

## Visitors

The VCEE maintains a visitor program which provides a platform for the presentation and discussion of recent research activities as well as the exchange of new ideas and developments in the field of experimental research. Short-term visitors usually give a seminar presentation. The following researchers visited VCEE in chronological order.

Summer 2017

Miguel FONSECA (U Exeter), March 17

Ben GREINER (WU Wien), March 17

Philipp KÜLPMANN (U Graz), March 29

Ayala ARAD (Tel Aviv U), March 31

Stefan TRAUTMANN (U Tilburg), March 31

Andreas FRIEDL (ifW Kiel), April 3

Uri GNEEZY (UC San Diego), April 27

Gijs VAN DE KUILEN (U Tilburg), May 12  
James ALM (Tulane U), May 12  
Marco CASARI (U Bologna), June 8  
Roel VAN VELDHUIZEN (WZB Berlin), June 9  
Anders POULSEN (U East Anglia), June 9  
Ernesto REUBEN (NYU Abu Dhabi), June 1 - July 15  
Leeat YARIV (Caltech), June 22  
Aldo RUSTICHINI (U Minnesota), Sept 19 - 22  
Sandro AMBUEHL (U Toronto), Sept 19 - 22  
Marco BATTAGLINI (Cornell U), Sept 21 - 22  
Alexander CAPPELEN (NHH Bergen), Sept 19 - 22  
Michalis DROUVELIS (U Nottingham), Sept 21 - 22  
David HUFFMAN (U Pittsburgh), Sept 21 - 22  
Johanna MOLLERSTROM (HU & DIW Berlin), Sept 21 – 22  
Iris BOHNET (Harvard U), Oct 10  
Roí ZULTAN (Ben-Gurion U Negev), Oct 20  
Alexander VOSTROKNUTOV (U Trento), Oct 20  
Yan CHEN (U Michigan), Nov 6  
Taisuke IMAI (California Institute of Technology), Nov 24  
Hans Theo NORMANN (U Düsseldorf), Nov 24  
Jeroen VAN DE VEN (U Amsterdam), Dec 15  
Fabian DVORAK (U Konstanz), Dec 15

## WORKSHOPS AND SEMINARS

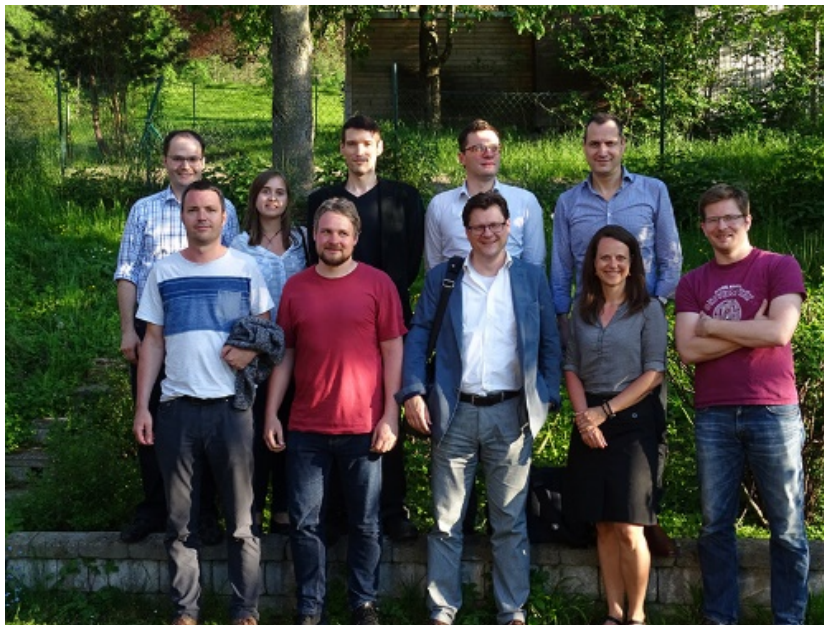
### 6<sup>th</sup> VCEE Awayday, 19-20 April, 2017

The two-day workshop was held at Reichenau an der Rax for the sixth time in 2017. The Awayday serves as a platform to develop new research and to present ongoing research at the VCEE.

Organizers:  
Wieland Müller  
Jean-Robert Tyran

Presenters:  
Alexander Rabas  
Ilona Reindl  
Axel Sonntag  
Thomas Stephens  
James Tremewan  
Alexander K. Wagner

Other participants:  
Peter Bednarik  
Simone Häckl  
Philipp Külpmann



**The Vienna Behavioral Economics Network (VBEN) events listed in the following facilitate the exchange between scientists, practitioners and the general public.**

### **Vienna Behavioral Economics Network Event, April 27: Uri Gneezy: How Incentives lead to better performance**

Organized by members of the VCEE and the VBEN

Speakers: Uri Gneezy, Rudolf Vogl

### **Vienna Behavioral Economics Network Event, May 16: James Alm: How to improve Tax Compliance**

Organized by members of the VCEE and the VBEN

Speaker: James Alm

## **Vienna Behavioral Economics Network Event, Sept. 20: Aldo Rustichini: Morality, Policy and the Brain**

Organized by members of the VCEE, the Vienna University of Economics and Business and the VBEN

Speaker: Aldo Rustichini

## **Vienna Behavioral Economics Network Event, Oct. 10: Iris Bohnet: What Works – Wie Verhaltensdesign die Gleichstellung revolutionieren kann**

Organized by members of the VCEE and the VBEN.

Speaker: Iris Bohnet

## **Vienna Behavioral Economics Network Event, Nov. 14: Andrew Oswald: Happiness and Work**

Organized by members of the VCEE, the Austrian Chamber of Labour Vienna and the VBEN.

Speakers: Andrew Oswald, Doris Tomanek

## **Workshop in Behavioral Public Economics, Sept. 20-22 September, 2017**

The purpose of this workshop was to bring together a small group of researchers to discuss recent and prospective developments in the field of behavioural public economics.

Organizers:

Rupert Sausgruber (WU Vienna)

Jean-Robert Tyran (U Vienna)

Presenters:

Sandro Ambuehl (U Toronto),

Marco Battaglini (Cornell U)

Alexander Cappelen (NHH Bergen)

Michalis Drouvelis (U Nottingham)

David Huffman (U Pittsburgh)

Johanna Mollerstrom (Humboldt & DIW)

Aldo Rustichini (U Minnesota)  
Melis Kartal (WU Vienna)

Other participants:

Bednarik, Peter (WU Vienna), Berger, Ulrich (WU Vienna), González-Jiménez, Víctor H. (U Vienna), Greiner, Ben (WU Vienna), Grimm, Christine (WU Vienna), Häckl, Simone (WU Vienna), Kittel, Bernhad (U Vienna), Krysowski, Eryk (U Vienna), Külpmann, Philipp (U Vienna), Mujcic, Redzo (WU Vienna), Murugesan, Anand (CEU Budapest), Powell, Owen (WU Vienna), Sonntag, Axel (U Vienna), Spitzer, Florian (WU Vienna), Stephanides, Marianne (WU Vienna), Stephens, Thomas (WU Vienna), Teteryatnikova, Mariya (WU Vienna), Tremewan, James (WU Vienna), Wagner, Alexander K. (U Vienna), Zednik, Anita (WU Vienna)

## SEMINARS

### March 31

Ayala Arad (Tel Aviv U):

"Multi-Dimensional Reasoning in Resource Allocation Games: Evidence from Intra-Team Communication"

Stefan Trautmann (U Heidelberg + U Tilburg):

"Implementing Fair Procedures?"

### May 12

Gijs van de Kuilen (U Tilburg):

"Measuring Multivariate Risk Preferences"

James Alm (Tulane U):

"Culture, Compliance, and Confidentiality: Taxpayer Behavior in the United States and Italy"

### June 9

Roel van Veldhuizen (WZB Berlin):

"Gender Differences in Tournament Choices: Risk Preferences, Overconfidence, or Competitiveness?"

Anders Poulsen (U East Anglia):

"The Attraction and Compromise Effects in Bargaining: Experimental Evidence"

### October 20

Ro'í Zultan (Ben-Gurion U Negev):

"Leveraging Wage Subsidies to Facilitate Fair Wages and Increase Social Welfare?"

Alexander Vostroknutov (U Trento):

"Social Norms and Preferences for Redistribution"

### November 6

Yan Chen (U of Michigan):

"What Motivates Experts to Contribute to Public Information Goods? A Field Experiment on Wikipedia"

### November 24

Hans Theo Normann (U Düsseldorf):

"Equilibrium Selection in Continuous-Time Games with Coupled Populations"

Taisuke Imai (California Institute of Technology):

"Estimating Time Preferences from Budget Set Choices Using Optimal Adaptive Design"

# PUBLICATIONS AND WORKING PAPERS

## Publications

"Discretized best-response dynamics for the rock-paper-scissors game"

**P. Bednarik** and J. Hofbauer

*Journal of Dynamics and Games*, 4(1), 75-86.

"The Price of Prejudice"

M.S. Hedegaard and **J.-R. Tyran**

*American Economic Journal: Applied Economics*, 10(1), 40-63.

"Estimating the Price Elasticity of Fuel Demand with Stated Preferences Derived from a Situational Approach"

R. Hössinger, C. Link, **A. Sonntag** and J. Stark

*Transportation Research Part A: Policy and Practice*, 103, 154–171.

"How to Reveal People's Preferences: Comparing Time Consistency and Predictive Power of Multiple Price List Risk Elicitation Methods"

**A. Rabas** and T. Csermely

*Journal of Risk and Uncertainty*, 53(2-3), 107-136.

"Choosing a Public-Spirited Leader - An Experimental Investigation of Political Selection"

T. Markussen and **J.-R. Tyran**

*Journal of Economic Behavior and Organization*, 144, 204-218.

"Thinking Fast, Thinking Badly"

Jiménez, N., Rodríguez Lara, I., **J.-R. Tyran** and E. Wengström

*Economics Letters*, 162, 41-44.

## Working Papers

### "What Drives Destruction? On the Malleability of Anti-Social Behavior"

J. Müller, C. Schwieren and F. Spitzer

*Abstract:*

*Many recent experimental studies have shown that some subjects destroy other subjects' incomes without receiving any material benefit, and that they even incur costs to do so. In this paper, we study the boundary conditions of this phenomenon, which is referred to as anti-social behavior. We introduce a four-player destruction game, in which we vary the framing and the*

*presence of another activity, running in parallel to the destruction game. We observe a substantial amount of destruction in the baseline condition without the parallel activity, and with a framing in the spirit of previous destruction experiments. Our results indicate that a parallel activity as well as a framing emphasizing joint ownership of the item that can be destroyed reduces destruction almost to zero. We therefore argue that the emergence of anti-social behavior is highly contingent on the contextual environment.*



## ACTIVITIES OF INDIVIDUAL MEMBERS

(In alphabetical order, by last name)

### Victor Gonzalez-Jimenez, Assistant Professor

#### Presentation of research results:

- Research seminars: Tilburg University, Stockholm University

#### Other activities:

- Refereeing: Experimental Economics, World Development

### Martin Kocher, Director

#### Presentation of research results:

- Conferences: 68th North Conference on Behavioral Economics (Svolvær), Behavioral Operations Management Conference (Shenyang), CESifo Research Area Conference in Behavioral Economics (Munich), Economic Science Association (Vienna), European Workshop on Experimental and Behavioral Economics (Bologna), FAIR Choice Lab (Bergen), International Association for Research in Economic Psychology (Tel Aviv), SFB Workshop (Berlin), Workshop on Experimental Advances in Organizational Behavior (Dijon)
- Seminars: CERGE-EI Prague, University of Leicester, University of Paderborn, University of Paris I, University of Sydney

#### Other activities and affiliations:

- Other affiliations: CESifo, Institute for Advanced Studies (Vienna), National Centre for Econometric Research (Australia), University of Gothenburg
- Lectures for the general public: Biologicum Almtal (Grünau), Bundesministerium für Arbeit, Soziales und Konsumentenschutz (Vienna), Dolomitenbank (Gmünd, Kötschach, Linz), Erste Group (Vienna), European Forum Alpbach (Vienna and Alpbach), Familie 3.0 (Vienna), Hochschule für Agrar- und Umweltpädagogik (Vienna), Hypo Oberösterreich (Linz), Interim Management Symposium (Vienna), Nazarbayev University (Astana), Perspektiven der VWL (Vienna), Rechnungshof (Vienna), Schloss Hofen (Lochau), Wirtschaftskammer Salzburg (Salzburg), Wirtschaftskammer Tirol (Innsbruck), Wirtschaftsmuseum (Wien)
- Professional organizations: Member Executive Committee (International Association for Research in Economic Psychology), Member Executive Committee (Nationalökonomische Gesellschaft)
- Member Executive Board, Munich Risk and Insurance Center
- Member Scientific Committee of the Liechtenstein-Institute

- Member, Expert Council on Behavioral Economics, Federal Ministry for Families and Youth, Vienna
- Member of dissertation committees: David Schindler (LMU Munich), Lina Maria Restrepo Plaza (University of East Anglia), Nadja Furtner (LMU Munich), Siv-Elisabeth Skjelbred (University of Oslo)
- Editorial tasks: Homo Oeconomicus (Main Co-Editor), Journal of Behavioral and Experimental Economics (Associate Editor), Journal of Economic Psychology (Main Co-Editor)
- Refereeing: Scientific Committee: ESA European Meeting (Vienna), Scientific Committee: IAREP Conference (Tel Aviv), Scientific Committee: ARIA Meeting (Toronto), many journals, organizations and universities

## Philipp Külpmann, Lab Manager

### Presentation of research results:

- Conference: Lindau Noble Laureate Meeting on Economic Sciences
- Research seminars: U Graz, Bielefeld U, CESS Santiago

### Other activities and affiliations:

- Lectures for the general public: High school student workshop "Faszination Wirtschaftswissenschaften"
- Research Grants: Graf Hardeggsche Stiftung "Experiments on Strategic Ambiguity"
- Refereeing: Journal of Economic Psychology

## Wieland Müller, Director

### Presentation of research results:

- Research seminars: U Amsterdam, U Graz, U Konstanz, U Ulm

### Other activities and affiliations:

- Other Affiliation (part time): Tilburg University, Department of Economics (Full Professor), CentER (U Tilburg), TILEC (U Tilburg)
- Member Scientific Advisory Board of the German Institute for Economic Research (DIW Berlin)
- Departmental Activities: Member Fakultätskonferenz, Member Forschungskommission, Member recruitment committee Professorship "Economic and Social History with a focus on the World Economy in the 19th and 20th Century"
- Editorial Tasks: Member Editorial Board of Experimental Economics and Journal of the Economic Science Association

- Member of PhD committee Yilong Xu (U Tilburg)
- Refereeing (Selection): European Economic Review, Games and Economic Behavior, Management Science, Journal of Public Economics, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Competition Law and Economics

## Natalia Shestakova, Assistant Professor (on leave)

## Axel Sonntag, Assistant Professor

### Presentation of research results:

- Conferences: Economic Science Association (ESA) European Meeting (Vienna), German Economic Association (Verein für Socialpolitik) annual conference (Vienna), Austrian Economic Association (NOeG) annual conference (Linz), Vienna Center for Experimental Economics - Away day (Payerbach-Reichenau), 4th International Meeting on Experimental and Behavioral Social Sciences (Barcelona)

### Other activities and affiliations:

- Research Grants: Austrian Federal Ministry for Science, Research and Economy: "Evaluation of Measures to Promote Study Success of University Students" (joint with Jean-Robert Tyran), Graf Hardegg'sche Stiftung: "Economic Coordination under Time Pressure: Evidence from Experiments."
- Professional organizations: Board member: Society for the Advancement of Behavioral Economics (SABE), Country representative: Society for the Advancement of Behavioral Economics (SABE), Economic Science Association (ESA), American Economic Association (AEA), Verein für Socialpolitik (German Economic Association), Nationalökonomische Gesellschaft (NOeG)
- Refereeing: Journal of Economic Psychology, Public Finance Review

## Jean-Robert Tyran, Director

### Presentation of research results:

- Keynote lecture: "Behavioral and Experimental Economics: a Fresh Perspective on Voting", European Public Choice Society (CEU Budapest), "Is there a dividend of Democracy?" Experimental Public Choice (U Lille)
- Conferences: Academy of Behavioral Economics, Rüschlikon, Zurich; „Macht in der Ökonomie“, SOLV U Vienna; Publication strategy workshop, Berlin Economics Research Associates (BERA); Spring School in Behavioral Economics (UC San Diego)

- Seminars: U Amsterdam, U Birmingham, ETH Zürich, U Fribourg, U Gothenburg, U Heidelberg, U Paris I

#### **Other activities and affiliations:**

- Research fellow at CEPR, Centre for Economic Policy Research (London); EPRU, Economic Policy Research Unit (Copenhagen); Choice Lab (NHH Bergen);
- Visiting Professor U Copenhagen, Université Paris 1
- Lectures for the general public: “Kooperatives Verhalten”, Vinzenz-Gruppe (Vienna) und Helsana Versicherung (Zürich); „Kunden- und Mitarbeiterverhalten ändern – Eine verhaltensökonomische Perspektive“, UniMinds, U Vienna; „Wie viel Risiko verträgt der Mensch?“ Alumni Club U Vienna; „Nach der globalen ökonomischen Krise - eine erneuerte ökonomische Wissenschaft?“ Club Research OeNB Vienna; „Volkswirtschaftslehre im Spannungsfeld von Wissenschaft und Praxis“, U Vienna; „Staatliche Regulierung“, Führungsform innovative Verwaltung, Vienna
- Organization of public events: Vienna Behavioral Economics Network (VBEN) events: “How Incentives lead to better Performance. An Evidence-Based View” with Uri Gneezy (UCSD), April 27; “How to Improve Tax Compliance” with Jim Alm (Tulane U), May 16; “Morality, Policy, and the Brain” with Aldo Rustichini (U Minnesota), September 20; “What Works – Wie Verhaltensdesign die Gleichstellung der Geschlechter Revolutionieren kann” mit Iris Bohnet (Harvard), October 10; “Happiness and Work” with Andrew Oswald (U Warwick), November 14
- Academic services: Dean of the Faculty of Business, Economics and Statistics U Vienna, Director of VCEE, Vienna Center for Experimental Economics.
- Research grants: NORFACE (EU): “Fairness, Personal Responsibility, and the Welfare State” (with A. Cappelen), 2015 – 2018; DFG: “Representative Democracy: Theory and Experiments”, 2014 – 2017, (with A. Wagner), “Evaluation of soft measures to promote student success”, 2016-2019 (with A. Sonntag)
- Organization of workshops/conferences: 5th VCEE Awayday, “Behavioral Public Economics” (with R. Sausgruber at WU), Local organizer of the Annual meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), U Vienna, Member of the Program Committee for Economic Science Association ESA (at WU Vienna)
- Professional organizations: Board member: Society for the Advancement of Behavioral Economics (SABE), Verein für Socialpolitik (German Economic Association)
- Editorial boards: European Journal of Political Economy, Experimental Economics, Journal of the Economic Science Association, Journal of Experimental Political Science

- External reviewer for tenure decision at University of California, San Diego and for U Aarhus. External reviewer for rehearsal of Evaluation at Wissenschaftszentrum Berlin (WZB)
- External member of PhD defense committee at Faculty of Psychology, U Vienna
- Refereeing: American Economic Review, Games and Economic Behavior, Social Choice and Welfare

## Alexander K. Wagner, Assistant Professor

### Presentation of research results:

- Research seminars: Micro Workshop (LMU Munich)
- Conferences: Jahrestagung Verein für Socialpolitik (University of Vienna), Economic Science Association European Conference (Vienna University of Business and Economics)

### Other activities and affiliations:

- Research grants: (Ongoing) Project grant from German Research Foundation (WA3559/1-1), “Representative Democracy: Theory and Experiments”, 2014-17
- Project grant from German Research Foundation (WA3559/2-1), “Representative Democracy: Theory and Experiments”, 2017-18
- Refereeing: American Journal of Political Science, Journal of Economic Psychology